

Case Study

PVI Aids Missouri Medical Center During Critical COVID-19 Efforts

Customer	Missouri Medical Center
Location	Missouri
Industry	Healthcare
PVI Product Installed	Conquest 130



What the Customer Needed

In the midst of the current COVID-19 pandemic, a top medical center in Missouri urgently needed to replace a leaking water heater. A direct replacement was no longer available and waiting for a new unit to be built could have caused the healthcare facility to run out of critical hot water for their patients and medical staff.

PVI Solution

PVI Sales Representative, Hughes Machinery, immediately answered the healthcare facility's urgent call and quickly provided a PVI Conquest condensing water heater. Fabricated with durable AquaPLEX duplex stainless steel and featuring a 15-year tank and heat exchanger warranty, the Conquest will provide safe, reliable hot water for the facility's patients and staff during this current pandemic and for years to come.

Return on Investment

With their strong product knowledge and industry expertise, Hughes Machinery closed the order with future savings estimated to be \$30K+ for the customer. This success also brings the potential of future water heater business with both the medical center and the installing contractor.